



ellomay
CAPITAL LIMITED

**Integrated Developer, Owner and
Operator of Renewable Energy Projects**

Investors Presentation
December 2022

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Investor Highlights



Public company traded in TASE & NYSE American for 637M NIS as of December 28, 2022



From development to operation



Financial and technological expertise



Renewable energy as a long term, adaptable business



Trusted by financial institutes and banks



Active in various markets and locations



Ongoing growth with conservative leverage ratios

Our Vision

To be ahead of the curve in green energy generation and storage technologies.

To be a profitable and sustainable business based on enhanced financing strategies and advanced technological expertise.

To provide comprehensive solutions, from development to operation, enabling a stable supply of renewable energy from varied sources.

To protect the environment and benefit society by providing clean and cheap energy from renewable sources.

Our Objectives

Energy Revolution as a Long-Term, Profitable Business



Continuous Growth

Growing our renewable energy and power generation activities from development to operation – in Europe and Israel



Constant Cash Flow

Creating continuous cash flow from various assets in diverse renewable energy and energy storage applications



Monetary Policy

Maintaining conservative leverage ratios and monetary strength

Business Development Roadmap

2019

Acquired remaining 49% of NL biogas projects

Sold 49% of Talasol

Financial closing and start construction in Talasol

Sold 22.6 MW Italian PV portfolio with profit of ~ 19Mil €

Executed 2 Framework Agreements for the Development of 515 MW PV Projects in Italy

2020

Talasol connection to the grid (December 2020)

Won 20 MW PV + storage in a quota tender process published by the Israeli Electricity Authority
Project includes:
40 MWH DC power
80 MWH battery storage

Acquired Gelderland biogas project in the Netherlands, with a permit to produce ~ 7.5 million Nm³ per year and actual production capacity of ~ 9.5 million Nm³ per year

2021

Manara PSP, commencement of work of the EPC contractor (April 2021)

Ellomay Solar 28 MW PV in Spain 90 % of construction completed

35 MW Italy PV ready for construction

87 MW project in Italy receive the authorizations required for the building and operation of the PV facility (AU)

437 MW PV in Italy in advanced development stage

2022

Talasol refinance at approximately 3% fixed interest rate with a term of 23 years, with approximately 75% leverage

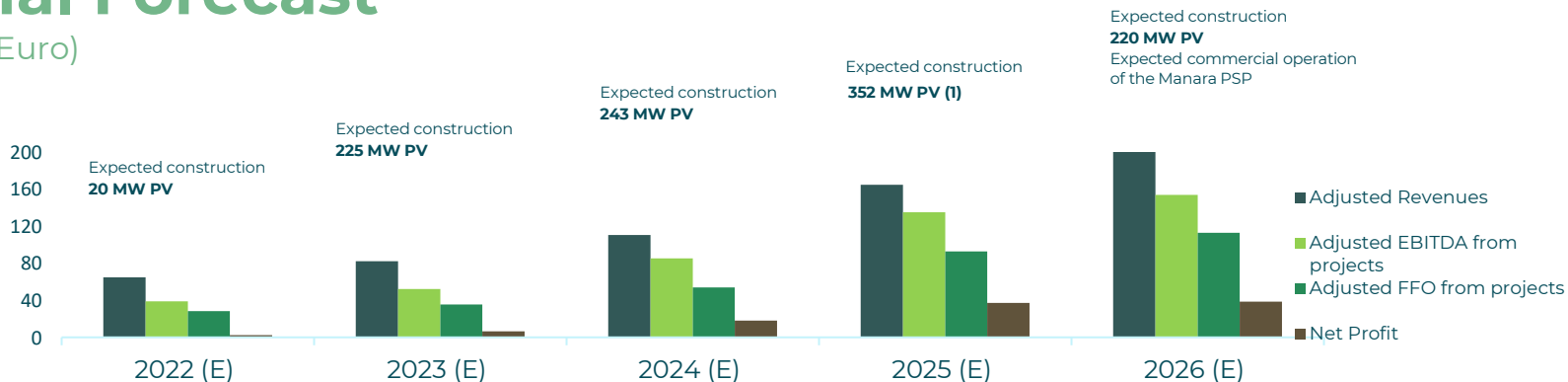
180 MW PV in Italy received permits and are in ready to build status

Ellomay Solar 28 MW PV in Spain connected to grid

20 MW PV in Italy under construction

Financial Forecast

(in millions of Euro)



Adjusted Revenues	~65	~83	~111	~165	~202
Adjusted EBITDA from projects	~39	~53	~86	~136	~154
Adjusted EBITDA	~32	~46	~79	~129	~147
Adjusted FFO from projects	~29	~36	~55	~94	~114
Adjusted FFO	~18	~24	~41	~76	~96
Net Profit	~3	~7	~19	~38	~39

(1) Of total expected 352 MW, 63 MW are under advanced development

- The PV Plant located in Talmei Yosef, Israel is presented under the fixed asset model and not under the financial asset model as per IFRIC 12.
- Includes the Company's share in Dorad. The Company's share in Dorad is presented based on expected distributions of profits and not on the basis of equity gain using the equity method
- The Talasol PV plant's and the Manara PSP expected revenues, Adjusted EBITDA and Adjusted FFO include minority holdings
- Adjusted FFO is presented after projects and corporate financing and tax expenses
- The projections were prepared based on the assumption that new facilities in Italy will be financed up to 60% by project finance and the remainder will be financed using funds that will be raised mainly via the issuance by the Company of debentures to the public in Israel

Clarification: The update to the previously published projected Financial forecast is mainly due to Higher Electricity and gas prices in Accordance with current projections. The projections are based on current timelines and plans. The actual Achievement of the timelines and Schedules is subject to many risks and uncertainties, some of which are not within the Company's control

Development Projects – Growth

**Early Stage
Development 800 MW**

Italy+ Spain +Israel - aggregated 800 MW PV

**Under Advanced
Development 351 MW**

Italy - 311 MW PV
Israel - 40 MW PV + Storage

**Under / Ready for
Construction 356 MW**

Italy - 200 MW PV
Manara Cliff, Pumped Storage - 156 MW

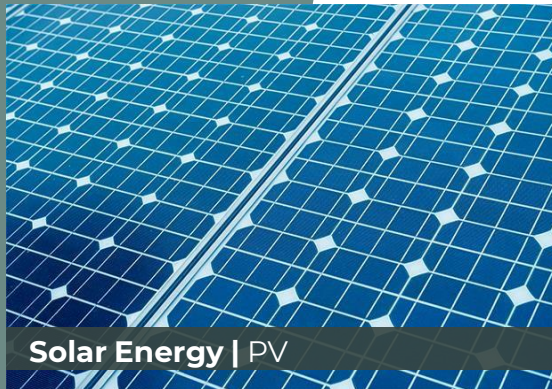
**Connected to
the grid 444 MW**

Spain – 335.9 MW PV
Israel - 9 MW PV

Biogas - Netherlands
Dorad Power Station

Diverse Green Energy Infrastructure

Development,
Construction,
Operation



Solar Energy | PV



Waste to Energy | Bio Gas



Clean Energy | Natural Gas



Energy Storage | Pumped Storage

Projects Summary

(EUR Millions)

Projects	% Ownership	License	Capacity MW	Expected Annual Revenues in 2023	Expected Annual Adjusted EBITDA in 2023	Expected Annual Adjusted FFO in 2023	Expected Debt as of December 31, 2022	Expected interest on loans in 2023	Expected principal repayment on bank loans in 2023	Expected Cash flow in 2023
Connected to the grid and operating										
Spain – Talasol PV (1)	51%		300	38	28	19	165	6.1 (2)	7.4	12
Spain – 4 PV	100%	2041	7.9	4.3	3.3	2.5	13.4	0.4	1.1	1.5
Spain – Ellomay Solar PV	100%		28	9	5.5	4.6	-	-	-	4.6
Israel – Talmei Yosef PV (3)	100%	2033	9	4.2	3.6	2.4	16	0.9	1.9	0.6
The Netherlands – Biogas	100%	2031	19 base load	17	4.1	3.8	10	0.3	2.3	1.5
Israel – Dorad (based on 2021 reports) (4)	~9.4%	2034	860 (the company's share is ~ 80)	52	12	-	-	-	-	3
Total Installed			444 MW							

(1) For 100% holding. The Company's share is 51%

(2) Includes 1.2 EUR million interest on loans granted by the minority shareholders of Talasol

(3) The PV Plant located in Talmei Yosef, Israel is presented under the fixed asset model and not under the financial asset model as per IFRIC 12 (as it is presented in the Company's financial statements)

(4) The figures represent the Company's share

Projects Summary

(EUR Millions)

Projects	% Ownership	Expected timeline	MWp/ MWp/h	Expected Annual Revenues	Expected Annual EBITDA	Expected Annual FFO	Expected Cost
Under / Ready for Construction							
Israel – Manara Cliff	83.34 %	Expected production start: 2026	156	74 (*)	33 (*)	23 (*)	476
Italy - PV	100%	Expected production start: 2023-2024	200	40 (**)	36 (**)	26 (**)	213
Total Under / Ready for Construction			356 MW				
Under Development							
Israel - PV + Storage	100%	Expected construction start: 2023-2024	40				
Italy – PV Advanced Development	100%	Expected construction start: 2024-2025	311				
Italy & Spain & Israel PV Early stage development	100%		800				
Total Under Development			1151 MW				

* On an average basis for 100% holding. The Company's share is ~ 83.34%. Based on the NIS/EUR exchange rate as of December 31, 2021 : NIS 3.5199/1 EUR.

** On an average basis for the first five years of operations.

The Company will be required to raise additional funds in order to fulfill its development plans

Waste-to-Energy (Biogas) Projects



Waste-to-Energy (Biogas) Projects

EUR Millions	2022 (E)	2023 (E)	2024 (E)	2025 (E)	2026 (E)
Revenues	12.7	17	22.2	18	17.8
Cost of Sale	(9.1)	(10.3)	(10.4)	(10)	(9.9)
Gross Margin	3.6	6.7	11.8	8	7.9
Opex	(2.6)	(2.6)	(2.8)	(2.8)	(2.8)
EBITDA	1	4.1	9	5.2	5.1
Interest on bank loans	(0.4)	(0.3)	(0.3)	(0.2)	(0.1)
Taxes on income	-	-	-	-	-
Adjusted FFO	0.6	3.8	8.7	5	5

See Appendix C for reconciliation and disclosure regarding the use of non-IFRS financial measures

PSP MANARA

Under construction



View of the **MAIN ENTRANCE PORTAL** and **LOW PRESSURE PORTAL**



LOWER RESERVOIR



MAIN ENTRANCE TUNNEL

Israel - Manara Cliff Pumped storage project

Ownership:

Ellomay Capital Ltd.: 83.34 %
AMPA Investments Ltd.: 16.66%*

Plant type:

pumped hydro
storage plant

Location:

Manara Cliff -
Israel

Expected Capacity:

156 MW

Expected Cost:

~EUR 476M

Commencement of construction works:

April 2021

Expected Revenues **:

~74M EUR

Expected EBITDA**:

~33M EUR

Total storage capacity ~ 1900 MWh

* Sheva Mizrakot Ltd. holds 25% of the Manara project. 66.67% of Sheva Mizrakot is owned by Ampa Investments Ltd. (representing 16.66% of the Manara project) and the remaining 33.33% are indirectly owned by the Company (representing 8.34% of the Manara project).

** On an average basis for 100% holding per annum. The Company's share is ~ 83.34%. Based on the NIS/EUR exchange rate as of December 31, 2021 : NIS 3.5199/1 EUR

Manara Cliff - Upper Reservoir



Manara Cliff - Main Access Tunnel



Manara Cliff - Lower reservoir - Wick Drains





Pumped Hydro Storage Market Overview

The Pumped Hydro Storage method stores energy in the form of gravitational potential energy of water, pumped from a lower elevation reservoir to a higher elevation.

365/24/7

Energy storage enables stable power delivery all day and all year round.

2024:
Cumulative
installation
is set to exceed
200 GW

2017:
worth over
USD 300
Billion



Spain – Talasol

Acquired:
2017

Plant type:
1 PV plant

Location:
Talaván, Cáceres, Spain

Capacity:
300 MW

**Starting power
production:**
December 2020

Final Cost:
227M EUR

**Expected Annual
Revenue*:**
EUR 29-30M

Talasol 300 MW PV Plant

* On an average annual basis. Forecast is provided for 100% holding (the Company's share is 51%)



Framework Agreements for the Development of 1020 MW PV Projects in Italy

Signed:
2020

Plant type:
Multi PV plants

Location:
Italy

**Expected
Capacity:**
1,020 MW

**Expected
construction:**
20 MW – 2022
185 MW – 2023
243 MW – 2024
352 MW – 2025
220 MW – 2026

**Expected
Cost:**
~900-940 MIL EUR

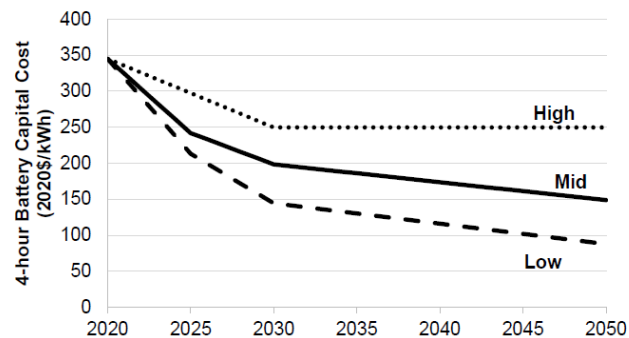


PV + Storage in Israel

Tender winning date	July 14, 2020
Location	Israel
Total installed capacity (MWh) –DC*	40
Total installed capacity (MWh, Calc.) –AC*	20
% of electricity through battery	19.7%
Expected annual power production (MW)	72,771
Expected construction cost	NIS 160 M
Tariff (Ag)	19.90
License operation period (years)	23

* This capacity may include more than one project

Battery cost projections for 4-hour lithium-ion systems, with values relative to 2019
The high, mid, and low cost projections developed in this work are shown as the bolded lines



* Source: <https://www.nrel.gov/research/publications.html>

Key Balance Sheet Figures

(EUR thousands)

	December 31, 2020	% Of BS	December 31, 2021	% Of BS	Sep 30, 2022	% Of BS
Cash and cash equivalent, deposits and marketable securities	76,719	17%	71,585	13%	50,338	8%
Financial Debt*	280,893	61%	356,194	65%	382,548	64%
Financial Debt, net*	204,174	44%	284,609	52%	332,210	56%
Property, plant and equipment net (mainly in connection with PV Operations)	264,095	57%	340,065	62%	366,825	61%
Investment in Dorad	32,234	7%	34,029	6%	34,972	6%
CAP*	405,919	88%	470,301	85%	436,573	73%
Total equity	125,026	27%	114,107	21%	54,025**	9%
Total assets	460,172	100%	551,979	100%	596,844	100%

* See Appendix B for calculations

** The changes in the financial power swap that covers approximately 80% of the output of the Talasol PV Plant (the "Talasol PPA") are recorded in the Company's shareholders' equity through a hedging reserve. The Talasol PPA experienced a high volatility due to the substantial increase in electricity prices in Europe and as of September 30, 2022, the total impact of the changes in fair value of the Talasol PPA amounted to an approximately €81.7 million decrease in the Company's shareholders' equity. **The adjusted equity as defined under the deed of trust governing series C and Series D debentures amounts to approximately €135.7 million**

Key Financial Ratios

	December 31, 2020	December 31, 2021	Sep 30, 2022
Financial Debt to CAP *	69%	76%	88%
Financial Debt, net to CAP *	50%	61%	76%
Adjusted Financial Debt, net to Adjusted CAP, net *	5.1%	34.5%	34.1%

Summary



Renewable energy industry enjoys favorable business prognosis and supportive regulation



Competitive pricing, no need for governmental subsidizing



High segmental and geographic diversity. Revenue not dependent on a specific project



Long term agreements reduce demand market risk



Value based financing policy with conservative leverage, high capital and investment ratios



Continuous growth. Sustainable, proven business experience

Appendix A – Adjusted Revenue, Adjusted EBITDA and Adjusted FFO

Use of NON-IFRS Financial Measures

Adjusted Revenues, Adjusted EBITDA and Adjusted FFO are non-IFRS measures. EBITDA is defined as earnings before financial expenses, net, taxes, depreciation and amortization and FFO (funds from operations) is calculated by adding tax and financing expenses to EBITDA. The Company uses the terms "Adjusted Revenues," "Adjusted EBITDA" and "Adjusted FFO" to highlight the fact that in the calculation of these non-IFRS financial measures the Company presents the revenues from the Talmei Yosef PV plant under the fixed asset model and not under IFRIC 12, presents its share in Dorad based on distributions of profit and not on the basis of equity gain using the equity method and includes the financial results of Talasol for the period prior to achievement of PAC that were not recognized in the profit and loss statement based on accounting rules. The Company presents these measures in order to enhance the understanding of the Company's operating performance and to enable comparability between periods. While the Company considers these non-IFRS measures to be important measures of comparative operating performance, these non-IFRS measures should not be considered in isolation or as a substitute for net income or other statement of operations or cash flow data prepared in accordance with IFRS as a measure of profitability or liquidity. These non-IFRS measures do not take into account our commitments, including capital expenditures and restricted cash and, accordingly, are not necessarily indicative of amounts that may be available for discretionary uses. In addition, Adjusted FFO does not represent and is not an alternative to cash flow from operations as defined by IFRS and is not an indication of cash available to fund all cash flow needs, including the ability to make distributions. Not all companies calculate Adjusted Revenues, Adjusted EBITDA or Adjusted FFO in the same manner, and the measures as presented may not be comparable to similarly-titled measures presented by other companies. The Company uses these measures internally as performance measures and believes that when these measures are combined with IFRS measures they add useful information concerning the Company's operating performance. We cannot, without unreasonable effort, forecast the financial results of Dorad, which are included in our financial results as an equity accounted investee, as Dorad's results are based on items that cannot be predicted, including demand, indexation effects and natural gas costs. In addition, items included in our projected net profit (loss) and in the projected reconciliation, are impacted by items that are difficult to predict in advance and are not within our control, including, but not limited to, foreign exchange rate fluctuations, equity compensation costs, impairment and (gain) loss on sale of businesses. Therefore, the items included in the reconciliation are included based on our current estimates and information known to us. A reconciliation between measures on an IFRS and non-IFRS basis is provided in this slide.

Reconciliation of Net Income to Adjusted EBITDA & Adjusted FFO (in € millions)

	2022 (E)	2023 (E)	2024 (E)	2025 (E)	2026 (E)
Revenues	~59	~77	~105	~158	~195
The Company's share in Dorad's distributions of profits	~3	~3	~3	~4	~4
Adjustment to fixed asset model in connection with the PV Plant located in Talmei Yosef	~3	~3	~3	~3	~3
Adjusted Revenues	~65	~83	~111	~165	~202
Net income for the period, adjusted as set forth in the notes below	~3	~7	~19	~38	~39
Financing expenses	~13	~18	~29	~35	~37
Taxes on income (tax benefit)	~2	~4	~9	~18	~19
Depreciation	~14	~17	~22	~38	~52
Adjusted EBITDA	~32	~46	~79	~129	~147
Interest on bank loans, debentures and others	~(12)	~(18)	~(29)	~(35)	~(33)
Taxes on income paid in cash	~(2)	~(4)	~(9)	~(18)	~(18)
Adjusted FFO	~18	~24	~41	~76	~96
Adjusted EBITDA	~32	~46	~79	~129	~147
G&A corporate	~5	~5	~5	~5	~5
Project development costs	~2	~2	~2	~2	~2
Adjusted EBITDA from projects	~39	~53	~86	~136	~154
Adjusted FFO	~18	~24	~41	~76	~96
G&A corporate	~5	~5	~5	~5	~5
Project development costs	~2	~2	~2	~2	~2
Interest on debentures	~4	~5	~7	~11	~11
Adjusted FFO from projects	~29	~36	~55	~94	~114

- The PV Plant located in Talmei Yosef, Israel is presented under the fixed asset model and not under the financial asset model as per IFRIC 12.
- The Company's share in Dorad is presented based on distributions of profits and not on the basis of equity gain using the equity method
- The expected revenues, Adjusted EBITDA and FFO of the Talasol PV plant include minority holdings
- Adjusted FFO is presented after projects and corporate financing and tax expenses

Appendix B – Leverage Ratios

Leverage ratios according to adjusted net financial debt and adjusted net equity

€ thousands	31/12/2020	31/12/2021	30/9/2022
Current liabilities			
Current maturities of long term bank loans	(10,232)	(126,180)	(12,417)
Current maturities of long term loans	(4,021)	(16,401)	(10,000)
Debentures	(10,600)	(19,806)	(19,785)
Non-current liabilities			
Long-term bank loans	(134,520)	(39,093)	(219,658)
Other long-term loans	(49,396)	(37,221)	(21,697)
Debentures	(72,124)	(117,493)	(98,991)
Financial Debt (A)	(280,893)	(356,194)	(382,548)
Less:			
Cash and cash equivalents	(66,845)	(41,229)	(48,487)
Marketable Securities	(1,761)	(1,946)	(1,851)
Short term deposits	(8,113)	(28,410)	-
Financial Debt, net (B)	(204,174)	(284,609)	(332,210)
Total equity (C)	(125,026)	(114,107)	(54,025)
Financial Debt (A)	(280,893)	(356,194)	(382,548)
CAP (D)	(405,919)	(470,301)	(436,573)
Financial Debt to CAP (A/D)	69%	76%	88%
Financial Debt, net to CAP (B/D)	50%	61%	76%

Leverage ratios according to the Company's balance sheet

€ thousands	31/12/2020	31/12/2021	30/9/2022
Financial Debt			
Bank loans (*)	144,752	165,654	235,871
Other long-term loans	53,417	53,622	31,697
Debentures (*)	82,724	139,664	120,490
Other interest bearing liabilities	9,702	3,996	-
Financial Debt (A)	290,595	362,936	388,058
Less:			
Project finance and related hedging transactions	(207,739)	(223,272)	(267,568)
Cash and cash equivalents	(66,845)	(41,229)	(48,487)
Marketable Securities	(1,761)	(1,946)	(1,851)
Short term deposits	(8,113)	(28,410)	-
Adjusted Financial Debt, net (A) (**)	6,137	68,079	70,152
Total equity	125,026	114,107	54,025
Add (deduct):			
Changes in the fair value of electricity price hedge transactions (PPA)	10,238	15,671	81,682
Total Adjusted equity (B) (**)	114,788	129,778	135,707
Adjusted CAP, net (C)	120,925	197,857	205,859
Adjusted Financial Debt, net to Adjusted CAP, net (A/C)	5.1%	34.5%	34.1%

* Debt amounts presented not including associated costs which were capitalized and therefore offset from the debt amount

** As defined in the Series C and D Deed of Trust

Use of NON-IFRS Financial Measures

The Company defines Financial Debt as loans and borrowings plus debentures (current liabilities) plus finance lease obligations plus long-term bank loans plus debentures (non-current liabilities), Financial Debt, Net as Financial Debt minus cash and cash equivalent minus investments held for trading minus short-term deposits and CAP as equity plus Financial Debt. The Company presents these measures in order to enhance the understanding of the Company's leverage ratios and borrowings.

While the Company considers these measures to be an important measure of leverage, these measures should not be considered in isolation or as a substitute for long-term borrowings or other balance sheet data prepared in accordance with IFRS as a measure of leverage. Not all companies calculate these measures in the same manner, and the measure as presented may not be comparable to similarly-titled measures presented by other companies.

Appendix C – Biogas EBITDA and Adjusted FFO

Use of NON-IFRS Financial Measures

EBITDA and Adjusted FFO are non-IFRS measures. EBITDA is defined as earnings before financial expenses, net, taxes, depreciation and amortization and FFO (funds from operations) is calculated by adding tax and financing expenses to EBITDA. The Company uses the term "Adjusted FFO" to highlight the fact that the financing expenses presented in the calculation of Adjusted FFO exclude interest on inter-company loans. The Company presents these measures in order to enhance the understanding of the Company's bio gas operations and to enable comparability between periods. While the Company considers these non-IFRS measures to be important measures of comparative operating performance, these non-IFRS measures should not be considered in isolation or as a substitute for net income or other statement of operations or cash flow data prepared in accordance with IFRS as a measure of profitability or liquidity. These non-IFRS measures do not take into account our commitments, including capital expenditures and restricted cash and, accordingly, are not necessarily indicative of amounts that may be available for discretionary uses. In addition, Adjusted FFO does not represent and is not an alternative to cash flow from operations as defined by IFRS and is not an indication of cash available to fund all cash flow needs, including the ability to make distributions. Not all companies calculate EBITDA or Adjusted FFO in the same manner, and the measures as presented may not be comparable to similarly-titled measures presented by other companies. The Company uses these measures internally as performance measures and believes that when these measures are combined with IFRS measures they add useful information concerning the Company's operating performance. A reconciliation between measures on an IFRS and non-IFRS basis is provided in this slide.

Reconciliation of Biogas Net Income to EBITDA & Adjusted FFO (in € millions)

	2022 (E)	2023 (E)	2024 (E)	2025 (E)	2026 (E)
Net Income (loss) for the period	(1.9)	1.2	6.1	2.4	2.4
Financing Expenses, net	0.4	0.3	0.3	0.2	0.1
Taxes on Income	-	-	-	-	-
Depreciation	2.5	2.6	2.6	2.6	2.6
EBITDA	1	4.1	9	5.2	5.1
Interest on bank loans	(0.4)	(0.3)	(0.3)	(0.2)	(0.1)
Taxes on Income	-	-	-	-	-
Adjusted FFO	0.6	3.8	8.7	5	5

THANK YOU

For further Info

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ellomay
CAPITAL LIMITED